

DERICHEBOURG Atis GmbH
has to occupy the following position:

Area Sales Manager (f/m)

A/ Your mission:

In this challenging position your main role is to acquire new business and to manage existing accounts within the sales region Europe. In view of the acquisition of new business, you are constantly building up your potential clients and other relevant market players. Your close contact enables you to ensure optimal customer support leading to a long term and strategic partnership.

B/ Your profile:

Education/Apprenticeship - Experience:

- Higher education in engineering and/or Economics
- Several years of experience as Sales Manager in the aviation / MRO industry
- Demonstrable success in international cross cultural selling
- Excellent command of written and spoken English, French and other languages are an asset

Additional skills:

- In depth knowledge of at least one key product (Airworthiness Management, Aircraft maintenance)
- Organise priorities
- Propose for continuous improvements
- Create a dynamic working environment and make his team move forward to continuous improvement to industrial excellence
- Meet client expectations
- Manage his teams

Place of work: Hamburg
Availability: As soon as possible
Salary: Depending on experience – no daily allowance provided

Please send your application (with English CV) until 15/04/2012 by e-mail to jobs@derichebourg-atis.de